

CONFIRMATION OF STANDARD OPERATING PROCEDURE (SOP)

*****Direct to Factory through Distributor*****

PRODUCT: **FLOWFLEX** COVID-19 ANTIGEN HOME TEST
MOQ: **1 Million boxes** (1 test/ box)
Country of Origin: China or US factory direct
Payment Terms: 100% Upfront T/T to US Factory

Quantity (Boxes)	Comms \$0.10 (included in Price)	Total Price USD (DDP Air USA)
1-5 million	\$0.10/ box	\$5.70/ box
5-10 million	\$0.10/ box	\$5.60/ box
10-20million	\$0.10/ box	\$5.50/ box
20-50 million	\$0.10/ box	\$5.40/ box
50-100 million	\$0.10/ box	\$5.30/ box
100+ million	\$0.10/ box	\$5.20/ box

****Prices are subject to change*** FOB Pricing available*** USD\$0.35/ box less than DDP pricing*****

KEY REQUIREMENTS

- ❖ This framework prevents circumvention and protects all Buyer Intermediaries
- ❖ A **Business Services Agreement** must be signed by the Buyer and the Medical Distributor. This is a Master NCNDA/ Procurement Fee Agreement which protects all Buyer Intermediaries on this transaction and all transactions moving forward.
- ❖ **Fee Sharing Agreements** with BIs will be signed after Biz Services Agreement is signed.

After Business Serv. Agr. has been signed, Buyer will be introduced directly to the Seller to transact.

INITIAL STEPS

1. **Call** between Medical Distributor and BIs
2. **NCNDA** – Level 2 with BIs/ Mandates
3. Buyer signs **Business Services Agreement**. BI's sign **Fee Sharing Agreement**.

SOP BEGINS

4. **NCNDA** – Level 1 Seller/ Buyer/ Mandates
5. Buyer issues **ICPO** – Template to be provided
6. Factory issues **Performa Invoice, Draft SPA and Delivery Schedule**
7. Buyer **signs** and returns
8. Buyer pays to ACON USA directly **100% T/T upfront**
9. **Deliveries** commence according to delivery schedule

KEY POINTS

1. Contract is between Seller company and Buyer
2. Buyer is able to pay ACON directly in the USA
3. Seller is responsible for all logistics from China to US (DDP Only)

4. Seller is responsible for customs clearance (DDP Only)
5. Seller/ ACON will transport the product from ACON's warehouse in the US to Buyer's nominated address (DDP Only)



Flowflex COVID-19 Antigen Test – 1 test/ box

Why Flowflex?

- ✓ FDA Approved
- ✓ BfArM listed: A1951 /21
- ✓ According to the BASG list, Flowflex* is suitable for personal use
- ✓ WHO listing – for diagnostic SARS-COV-2 tests
- ✓ Test results within 15 minutes