Buyer Screening Questions

1. What is the **buyer’s background**?
   1. Government or Private
   2. Healthcare, Front line workers
   3. Oil and Gas, Commodities
   4. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Is your buyer the **end buyer or a proxy**? If a proxy then please request the Procurement Authorization Form from the end buyer to the proxy.

**ANSWER:**\_\_\_\_\_\_\_

1. The seller needs to check the buyer’s name and make sure they and their attorney are not on a blacklist. Please either provide the **buyer’s name or the company name** so that the seller can perform due diligence.

**ANSWER:**\_\_\_\_\_\_\_

1. Are they going to be **transporting the product outside the United States**?

**ANSWER:**\_\_\_\_\_\_\_

1. How will they be **proofing** up their money?

**ANSWER:**\_\_\_\_\_\_\_

1. **Where (in what country) are funds located?** Are they in a Tier- 1 or equivalent bank? Is it off ledger? Is it in investment funds?

**ANSWER:**\_\_\_\_\_\_\_

1. How will they be making payment? **Payment instrument** (Cage, BCL, MT199, MT799, MT103 Escrow, IOTA)

**ANSWER:**\_\_\_\_\_\_\_

1. Is the **LOI, LOA, ICPO ready**?
   1. Please make sure all the dates match.
   2. Best practices would have the transaction code at the top of all pages.
2. What is their **maximum acceptable price** (allowing for current market price fluctuations)?

**ANSWER:**\_\_\_\_\_\_\_

1. What **commission structure** is the buyer requesting?

**ANSWER:**\_\_\_\_\_\_\_

1. What **brand** - 1860 / Cardinal / Cranberry / KC500 / etc.

**ANSWER:**\_\_\_\_\_\_\_

1. What is their **total order quantity** and will they consider adding rolls and extensions?

**ANSWER:**\_\_\_\_\_\_\_

1. Are there **any other requirements** or request?

**ANSWER:**\_\_\_\_\_\_\_

1. What **percent of ready stock** are requesting?

**ANSWER:**\_\_\_\_\_\_\_

1. **Location** where the buyer wants the product available?

**ANSWER:**\_\_\_\_\_\_\_

1. Are you directly **connected to the buyer mandate**?

**ANSWER:**\_\_\_\_\_\_\_

1. Are you able to **contact end buyer directly**?

**ANSWER:**\_\_\_\_\_\_\_

Do you have any other questions or comments before we engage with one another?

Please send this document to [tony@patriot.health](mailto:tony@patriot.health)